

CHRIS HELDER INTRODUCTION

In times of seemingly constant change, we are always either growing or dying...

... So where is your focus?

In this session Chris Helder will look at the mindsets of organisations and individuals that engage in a philosophy of GROWTH, as opposed to those that expect to RETRACT. After all, don't we usually always get what we expect? His session will include the powerful "Chunk Up" philosophy, a tool to help us all mentally move forward in order to find clarity on the "big picture", instead of becoming bogged down in "Chunk Down" attitudes and behaviours.

A sought after speaker and trainer both in Australia and the United States, Chris' workshops focus on the areas of Communication, Influence, Sales and Mindset for Growth. He is also the acclaimed author of leading sales and motivation books 'Stop Selling!-The Art of Reading the Client & Winning the Business' and 'Street Smart - Playing & Winning the Corporate Game'.

Ladies and gentlemen, please join me in welcoming Chris Helder...